

Business, Cost Estimating, and Financial Management

The certification standards published in this Catalog are effective 1 October 2005. Changes and updates to these standards are posted on the DAU Web site as they occur. Check the online Catalog at <http://www.dau.mil/catalog> for current information on certification standards and courses.

This career field encompasses all aspects of business financial management. It includes cost analysis, financial planning, formulating financial programs and budgets, budget analysis and execution, and earned value management. As advisors to Commanders, Program Executive Officers, Program

Managers, or other acquisition decision makers, registrants in this career field are responsible for business financial management of defense acquisition programs in direct support of the defense acquisition process.

Level I

☒ EDUCATION

(Desired) baccalaureate degree

☐ EXPERIENCE

1 year of acquisition experience in business, cost estimating, or financial management

☐ TRAINING

- ☐ ACQ 101 Fundamentals of Systems Acquisition Management [BU5]
- ☐ Complete two of the following courses:
 - ☐ BCF 101 Fundamentals of Cost Analysis [Q1A]
 - ☐ BCF 102 Fundamentals of Earned Value Management [Q1B]
 - ☐ BCF 103 Fundamentals of Business Financial Management [PGC]

Level II

☒ EDUCATION

(Desired) baccalaureate degree

☐ EXPERIENCE

- ☐ 2 years of acquisition experience in business, cost estimating, or financial management
- ☒ (Desired) An additional 2 years of experience in business, cost estimating, or financial management

☐ TRAINING

- ☐ ACQ 201 (Parts A & B) Intermediate Systems Acquisition [JHJ & JHK]
- ☐ BCF 205 Contractor Business Strategies [Q2A]
- ☐ Complete ONE of the following courses (not previously taken at Level I):
 - ☐ BCF 101 Fundamentals of Cost Analysis [Q1A]
 - ☐ BCF 102 Fundamentals of Earned Value Management [Q1B]
 - ☐ BCF 103 Fundamentals of Business Financial Management [PGC]
- ☐ Complete ONE of the following courses (related to specific job duties):
 - ☐ BCF 203 Intermediate Earned Value Management [Q2G]
 - ☐ BCF 204 Intermediate Cost Analysis [Q2B]
 - ☐ BCF 211 Acquisition Business Management [PGD]

Level III

☒ EDUCATION

- ☒ (Desired) baccalaureate degree with 24 semester hours in accounting, business finance, law, contracts, purchasing, economics, industrial management, marketing, quantitative methods, or organization and management
- ☒ (Desired) master's degree

☐ EXPERIENCE

- ☐ 4 years of acquisition experience in business, cost estimating, or financial management
- ☒ (Desired) An additional 4 years of acquisition experience in business, cost estimating, or financial management

☐ TRAINING

BCF 301 Business, Cost Estimating, and Financial Management Workshop [BZF]

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